# Applications of Fuzzy Logic in Decision Making Theory 

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#### Abstract

Most important decisions in organizations are finalized by group of experts. Human judgments including preferences are often vague and cannot be estimated in exact numerical values. This paper proposes a user-friendly fuzzy approach under the linguistic frame work to obtain optimal solution for Multi Criteria Decision Making problems. To accomplish this, an aggregate-deviation method based on fuzzy numbers is proposed. A fuzzy decision matrix plays an important role in our research problem. The purpose of this method is to enhance group agreement on the group decision making outcomes.


## GENERAL TERMS

Multi Criteria Decision Making, Fuzzy numbers, Linguistic variables.

## KEYWORDS

Fuzzy decision matrix, Aggregate- deviation method

## 1. INTRODUCTION

### 1.1 Decision Making

Decision making can be defined as a process of specifying a problem, identifying and evaluating criteria or alternatives and selecting a preferred alternative among possible ones (Chen, 2005).

### 1.2 Multi-criteria Decision Making (MCDM

Multi-criteria decision making (MCDM) method) is a technique where alternatives or options are assessed based on a set of criteria and it is one of the most widely used methods in decision making (Hwang \& Yoon, 1981). MCDM methods have been employed in many areas such as engineering, agricultural, banking, energy, forestry, health services and education. General form of MCDM problem with $m$ alternatives and $n$ criteria can be illustrated in matrix format as follows:

| Alternatives/Criteria | $C 1$ | $\ldots . . . C n$ |
| :---: | :---: | :---: |
| A1 | - | - |
| $\cdot$ | $\cdot$ | . |
| $\cdot$ | - | - |
| Am | - | - |

### 1.3 Fuzzy MCDM

In real life, decision makers often make evaluation based on a set of criteria which are normally vague and imprecise. Due to this, fuzzy set was introduced particularly in representing the vague information or criteria. Fuzzy set theory was first utilized in solving decision making problem by Bellman and Zadeh in 1970. The key concept of fuzzy set theory is that its elements have a varying grade of membership, ranging from 0
to 1 . The boundaries of these fuzzy sets are not sharp or imprecise. The individual membership in a fuzzy set is represented by the degree of compatibility (Klir et.al, 1997) and fuzzy sets are used to describe linguistic values for example "very good," "good," "fair," "poor," and "very poor". Instead of using exact numbers as input values, fuzzy numbers were utilized in representing these linguistic terms.
The introduction of fuzzy set theory also motivates many researchers in integrating the theory with some of the classical MCDM methods. Pioneer work in incorporating fuzzy element into decision making was done (Baas and Kwakernaak, 1977) by introducing an algorithm for rating and ranking multiple aspects of alternatives using fuzzy sets. Decision makers' opinions can be expressed in terms of linguistic variables.

## 2 . PRELIMINARIES

### 2.1 Fuzzy set:

A fuzzy set $X$ is a function $\mathrm{f}: \mathrm{X} \rightarrow[0,1]$.

### 2.2 Fuzzy number:

Fuzzy numbers are uncertain numbers for which, in addition to knowing a range of
possible values. A fuzzy number $A_{f}$ is a normalized and convex fuzzy set.

## Examples

Triangular fuzzy numbers, e.g., $[1,2,3]$
Trapezoidal fuzzy numbers, e.g., [1,2,3,4]

### 2.3 Linguistic Variable:

A linguistic variable is a variable whose values are words or sentences in a natural or artificial language. These linguistic variables can be expressed in positive triangular fuzzy numbers.

## 3. PROPOSED METHOD

- Collect the evaluation of alternatives by expert decision makers with respect to all criteria in terms of linguistic variables and we can form a decision matrix.
- Replace each linguistic variable by corresponding fuzzy number.
- Aggregate the fuzzy numbers in column wise based on criteria $\mathrm{C}_{1}, \mathrm{C}_{2}$,
- Aggregate the fuzzy numbers column wise based on decision makers $\mathrm{P}_{1}, \mathrm{P}_{2}, \ldots$.
- Find the deviation in triangular fuzzy number.
- The fuzzy number with minimum deviation comes first in ranking order [ascending].


## 4. FIGURE



## 5. COMPUTATIONAL ASPECTS

Suppose group of expert decision makers want to select a most suitable candidate from several alternatives based on some criteria.

## STEP 1

Evaluation of alternatives by expert decision makers with respect to all criteria in terms of linguistic variables.

Linguistic frame work [1].

| Very Poor | VP | $(0,0,1)$ |
| :--- | :--- | :--- |
| Poor | P | $(0,1,3)$ |
| Medium Poor | MP | $(1,3,5)$ |
| Fair | F | $(3,5,7)$ |
| Medium Good | MG | $(5,7,9)$ |
| Good | G | $(7,9,10)$ |
| Very Good | VG | $(9,10,10)$ |

## Evaluation table

|  |  | $\mathrm{C}_{1}$ |  |  | $\mathrm{C}_{2}$ |  |  | ...... |  |  | $\ldots \mathrm{C}_{\mathrm{m}}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \mathbf{P} \\ & 1 \end{aligned}$ | A 1 | $\begin{aligned} & \mathbf{L} \\ & \mathbf{1} \end{aligned}$ | $\begin{aligned} & \mathbf{L} \\ & 2 \end{aligned}$ | $\begin{aligned} & \mathbf{L} \\ & 3 \end{aligned}$ | $\cdots$ | - | ... | - | $\cdot$ | - | $\stackrel{.}{ } \cdot$ | $\cdot$ | - |
|  | - |  |  |  |  |  |  |  |  |  |  |  |  |
|  | A $\mathbf{n}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \mathbf{P} \\ & 2 \end{aligned}$ | $\begin{aligned} & \mathbf{A} \\ & 1 \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  | $\cdot$ |
| - |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \mathbf{P} \\ & \mathrm{k} \end{aligned}$ | $\begin{aligned} & \mathbf{A} \\ & \mathbf{n} \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |

Here $C_{1}, C_{2}, \ldots$ are the criteria. $A_{1}, A_{2}, A_{3} \ldots$ are the alternatives. $\mathrm{P}_{1}, \mathrm{P}_{2}, \ldots$ are the decision makers. $\mathrm{L}_{1}, \mathrm{~L}_{2}, \ldots$ are the linguistic variables.

## STEP 2

To construct a fuzzy decision matrix replace each linguistic variable by corresponding fuzzy number.

## STEP 3

Aggregate the fuzzy numbers in column wise based on criteria $C_{1}, C_{2}, \ldots \ldots$. by using the formula $F_{a g}=\left(L_{a g}, M_{a g}, U_{a g}\right)$
where $\mathrm{L}_{\mathrm{ag}}=\frac{1}{n} \sum_{1}^{n} l_{i} \quad, \quad \mathrm{M}_{\mathrm{ag}}=\frac{1}{n} \sum_{1}^{n} m_{i} \quad \& \mathrm{U}_{\mathrm{ag}}=$ $\frac{1}{n} \sum_{1}^{n} u_{i}$ for all fuzzy numbers $\left(\mathrm{l}_{\mathrm{i}}, \mathrm{m}_{\mathrm{i}}, \mathrm{u}_{\mathrm{i}}\right)$.

We get,

|  | $\mathrm{P}_{1}$ | $\mathrm{P}_{2} \ldots \ldots \ldots \ldots$ | $\ldots \ldots \mathrm{P}_{\mathrm{k}}$ |
| :--- | :--- | :--- | :--- |
| $\mathrm{A}_{1}$ | $\mathrm{~F}_{\mathrm{ag} 1}$ | $\mathrm{~F}_{\mathrm{ag} 2} \ldots \ldots \ldots$. |  |
| . | $\cdot$ |  |  |
| . | $\cdot$ |  | $\ldots \ldots \ldots$ |
| . | $\cdot$ |  |  |
| $\mathrm{A}_{\mathrm{m}}$ | $\ldots \ldots \ldots$ |  |  |

Where $\mathrm{F}_{\text {ag } 1,} \mathrm{~F}_{\text {ag } 2} \ldots \ldots \ldots$ are fuzzy numbers.

## STEP 4

Aggregate fuzzy numbers column wise using the same formula based on decision makers P1, P2,.....

We get

| $\mathrm{A}_{1}$ | $\mathrm{~F}_{\text {ag } 1}$ |
| :--- | :--- |
| $\mathrm{~A}_{2}$ | $\mathrm{~F}_{\text {ag } 2}$ |
| $\cdot$ | $\cdot$ |
| $\mathrm{~A}_{\mathrm{m}}$ | $\mathrm{F}_{\text {ag m }}$ |

## STEP 5

Find the deviation in triangular fuzzy number by using the formula. $\mathrm{D}_{\mathrm{f}}=(u-l)+\frac{m-l}{3+l}$ where $(1, \mathrm{~m}, \mathrm{u})$ is triangular fuzzy number.

## STEP 6 [CONCLUSION]

The fuzzy number with minimum deviation $\left(\mathrm{D}_{\mathrm{f}}\right)$ comes first in ranking order [ascending].

## 6. NUMERICAL EXAMPLE

Suppose 3 expert decision makers want to select a most suitable candidate from 3 alternatives based on 3 criteria which are attitude, communication skills, hardworking .

## STEP 1

Collect the evaluation of alternatives by expert decision makers with respect to all criteria in terms of linguistic variables and we can form a decision matrix.

|  | C1 |  |  | C2 |  |  | C3 |  |  | C4 |  |  | C5 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \mathbf{A} \\ & 1 \end{aligned}$ | $\begin{array}{\|l\|} \hline \mathbf{A} \\ 2 \end{array}$ | A 3 | $\overline{\mathrm{A}}$ | A <br> 2 | $\begin{array}{\|l\|l} \hline \mathbf{A} \\ 3 \end{array}$ | A 1 | A 2 | $\overline{\mathbf{A}}$ | A <br> 1 | $\begin{aligned} & \hline \mathbf{A} \\ & 2 \end{aligned}$ | $\mathbf{A}$ | A 1 | A 2 | A 3 |
| P | $\begin{array}{\|l\|} \hline \mathrm{M} \\ \mathrm{G} \end{array}$ | G | $\begin{aligned} & \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | G | $\begin{aligned} & \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | $\begin{array}{\|l\|} \hline \mathrm{M} \\ \mathrm{G} \end{array}$ | F | $\begin{array}{\|l\|} \hline \mathrm{V} \\ \mathrm{G} \end{array}$ | G | $\begin{aligned} & \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | $\begin{aligned} & \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | $\begin{aligned} & \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | F | $\begin{aligned} & \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | G |
| P 2 | G | G | G | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{G} \end{aligned}$ | $\begin{array}{l\|} \hline \mathrm{V} \\ \mathrm{G} \end{array}$ | G | G | $\begin{array}{\|c\|} \hline \mathrm{V} \\ \mathrm{G} \end{array}$ | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{G} \end{aligned}$ | G | $\begin{aligned} & \hline \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | $\begin{aligned} & \hline \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | F | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{G} \end{aligned}$ | G |
| P | $\begin{array}{\|l\|} \hline \mathrm{M} \\ \mathrm{G} \end{array}$ | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{G} \end{aligned}$ | F | F | $\begin{gathered} \mathrm{V} \\ \mathrm{G} \end{gathered}$ | $\begin{array}{\|l} \hline \mathrm{V} \\ \mathrm{G} \end{array}$ | G | G | $\begin{aligned} & \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | V | $\begin{aligned} & \mathrm{V} \\ & \mathrm{G} \end{aligned}$ | $\begin{aligned} & \mathrm{M} \\ & \mathrm{G} \end{aligned}$ | F | G | M G |

## STEP 2

Replace each linguistic variable by corresponding fuzzy number.

| FUZZY DECISION MATRIX |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | C1 | C1 | C3 | C4 | C5 |
|  | $\mathrm{A}_{1}$ | $(5,7,9)$ | $(7,9,10)$ | (3,5,7) | $(9,10,10)$ | $(3,5,7)$ |
|  | $\mathrm{A}_{2}$ | $\begin{aligned} & (7,9,10 \\ & )^{2} \end{aligned}$ | $\begin{aligned} & (9,10,10 \\ & { }^{(10} \end{aligned}$ | $\begin{aligned} & \text { (9,10,10 } \\ & \hline \end{aligned}$ | $(9,10,10)$ | $\begin{aligned} & (9,10,1 \\ & 0) \end{aligned}$ |
|  | $\mathrm{A}_{3}$ | 9,10,10 | (5,7,9) | (7,9,10) | (7,9,10) | $\begin{aligned} & (7,9,10 \\ & )^{2} \end{aligned}$ |
| $\begin{array}{\|l\|} \hline \mathbf{P} \\ \hline \end{array}$ | $\mathrm{A}_{1}$ | $\begin{aligned} & \text { (7,9,10 } \\ & )^{2} \end{aligned}$ | (5,7,9) | (7,9,10) | (7,9,10) | $(3,5,7)$ |
|  | $\mathrm{A}_{2}$ | $(7,9,10$ | $\begin{aligned} & (9,10,10 \\ & \left.{ }^{( }\right) \end{aligned}$ | $\begin{aligned} & (9,10,10 \\ & ) \end{aligned}$ | $(9,10,10)$ | $(5,7,9)$ |
|  | $\mathrm{A}_{3}$ | $\begin{gathered} (7,9,10 \\ ) \end{gathered}$ | $(7,9,10)$ | (5,7,9) | (9,10,10) | $\begin{aligned} & (7,9,10 \\ & )^{2} \end{aligned}$ |
| P | $\mathrm{A}_{1}$ | $(5,7,9)$ | (3,5,7) | (7,9,10) | $(9,10,10)$ | $(3,5,7)$ |
|  | $\mathrm{A}_{2}$ | $(5,7,9)$ | $\begin{aligned} & (9,10,10 \\ & ) \end{aligned}$ | $(7,9,10)$ | $(9,10,10)$ | $\begin{aligned} & (7,9,10 \\ & )^{2} \end{aligned}$ |
|  | $\mathrm{A}_{3}$ | (3,5,7) | $\begin{aligned} & (9,10,10 \\ & \hline \end{aligned}$ | $\begin{aligned} & (9,10,10 \\ & ) \end{aligned}$ | (5,7,9) | $(5,7,9)$ |

## STEP 3

Aggregate the fuzzy numbers in column wise based on criteria $\mathrm{C}_{1}, \mathrm{C}_{2}, \ldots \ldots \ldots$

|  |  | $\mathrm{C}_{1}$ | $\mathrm{C}_{2}$ | $\mathrm{C}_{3}$ | $\mathrm{C}_{4}$ | $\mathrm{C}_{5}$ | Aggregation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathrm{P}_{1}$ | $\mathrm{A}_{1}$ | (5,7,9) | $(7,9,10)$ | $(3,5,7)$ | $(9,10,10)$ | (3,5,7) | (5.4,7.2,8.6) |
|  | $\mathrm{A}_{2}$ | (7,9,10) | (9,10,10) | (9,10,10) | (9,10,10) | (9,10,10) | (8.6, 9.8, 10) |
|  | $\mathrm{A}_{3}$ | 9,10,10 | (5,7,9) | $(7,9,10)$ | $(7,9,10)$ | (7,9,10) | (7,8.8,9.8) |
| $\mathrm{P}_{2}$ | $\mathrm{A}_{1}$ | (7,9,10) | (5,7,9) | $(7,9,10)$ | $(7,9,10)$ | $(3,5,7)$ | (5.8,7.8,9.2) |
|  | $\mathrm{A}_{2}$ | (7,9,10) | (9,10,10) | (9,10,10) | (9,10,10) | (5,7,9) | (7.8,9.2,9.8) |
|  | $\mathrm{A}_{3}$ | (7,9,10) | $(7,9,10)$ | $(5,7,9)$ | (9,10,10) | (7,9,10) | (7,8.8,9.8) |
| P3 | $\mathrm{A}_{1}$ | (5,7,9) | $(3,5,7)$ | $(7,9,10)$ | (9,10,10) | $(3,5,7)$ | (5.4,7.2,8.6) |
|  | $\mathrm{A}_{2}$ | (5,7,9) | (9,10,10) | $(7,9,10)$ | (9,10,10) | (7,9,10) | (7.4,9,9.8) |
|  | $\mathrm{A}_{3}$ | (3,5,7) | $(\mathbf{9 , 1 0 , 1 0})$ | $(9,10,10)$ | (5,7,9) | $(5,7,9)$ | (6.2,7.8,9) |

We get

|  | $\mathbf{P}_{\mathbf{1}}$ | $\mathbf{P}_{\mathbf{2}}$ | $\mathbf{P}_{\mathbf{3}}$ |
| :--- | :--- | :--- | :--- |
| $\mathbf{A}_{\mathbf{1}}$ | $(5.4,7.2,8.6)$ | $(5.8,7.8,9.2)$ | $(5.4,7.2,8.6)$ |
| $\mathbf{A}_{\mathbf{2}}$ | $(8.6,9.8,10)$ | $(7.8,9.2,9.8)$ | $(7.4,9,9.8)$ |
| $\mathbf{A}_{\mathbf{3}}$ | $(7,8.8,9.8)$ | $(7,8.8,9.8)$ | $(6.2,7.8,9)$ |

## STEP 4

Aggregate the fuzzy numbers column wise based on decision makers $\mathrm{P}_{1}, \mathrm{P}_{2}, \ldots \ldots$

|  | Total evaluation |
| :--- | :--- |
| $\mathbf{A}_{\mathbf{1}}$ | $(5.53,7.4,8.8)$ |
| $\mathbf{A}_{\mathbf{2}}$ | $(7.93,9.33,9.86)$ |
| $\mathbf{A}_{\mathbf{3}}$ | $(6.73,8.46,9.53)$ |

## STEP 5

Find the deviation in triangular fuzzy number by using $D_{f}$ $=(u-l)+\frac{m-l}{3+l}$.

For $\mathrm{A}_{1} \quad(\mathrm{l}=5.53, \mathrm{~m}=7.4, \mathrm{u}=8.8) \mathbf{D}_{\mathbf{f}}=\mathbf{3 . 4 8 9}$
For $\mathrm{A}_{2} \quad(\mathrm{l}=7.93, \mathrm{~m}=9.33, \mathrm{u}=9.86) \mathbf{D}_{\mathrm{f}}=\mathbf{2 . 0 5 8}$
For $\mathrm{A}_{3}(\mathrm{l}=6.73, \mathrm{~m}=8.46, \mathrm{u}=9,53) \quad \mathrm{D}_{\mathrm{f}}=\mathbf{2 . 9 7 7}$
STEP 6
The fuzzy number $\mathrm{A}_{2}$ with minimum deviation $\mathbf{D}_{\mathrm{f}}=\mathbf{2 . 0 5 8}$ comes first in ranking order [ascending]. The final ranking order is $\mathrm{A}_{2}, \mathrm{~A}_{3}, \mathrm{~A}_{1}$.

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